

## **Garden Centre Sales Assistant**

### **Homeland, Ballina**

Aurivo Co-op is a large multi-purpose Co-operative engaged in a wide range of activities including dairy processing, liquid milk distribution, animal feed milling, retail stores, e-commerce, garden centres, livestock marketing and sports nutrition. In Aurivo our values define how we operate, employing over 600 people directly and providing employment for many others in wide range of activities including transport & distribution.

### **Opportunity**

This is an exciting opportunity to join a busy team in one of our Homeland stores Ballina. Reporting to the Homeland Store Manager, the successful candidate will be responsible for consistently achieving sales targets, delivering excellent customer service whilst merchandising stock, creating powerful displays, and maintaining the Garden Centre to the highest possible standard.

### **Key Responsibilities**

- Delivering sales growth and achieving sales targets
- Maintaining the highest standards of store presentation and cleanliness including shop floor, garden centre and display areas
- Developing a relationship with nurseries / garden suppliers to avail of constantly changing seasonal offerings
- Plant husbandry and maintenance
- Providing basic design advice on all aspects of hard and soft landscaping.
- Delivering excellent customer service to all customers
- Merchandising stock & creating powerful displays
- Stock control
- Maintain & continuously develop excellent levels of product knowledge
- Managing point of sale processes, including cash, card and credit transactions
- Comply with health & safety regulations
- Work well as part of a close-knit team
- Flexibility to provide support to all areas of the store

### **The ideal candidate will have**

- Previous garden centre experience would be advantageous
- The ability to work effectively on own initiative and as part of a team
- Strong customer focus
- Strong communication and interpersonal skills
- Strong attention to detail

### **Application Process**

The company reserves the right to select a shortlist from the applications received  
Please forward updated CV to Aurivo Careers ([careers@aurivo.ie](mailto:careers@aurivo.ie)) before Monday 20<sup>th</sup> March 2023