



Manager, Aurivo Mart, Ballymote

We are seeking to recruit a commercially focused Manager for our well-established Ballymote Mart. Reporting directly to the Marts General Manager, the successful candidate will oversee all aspects of operations at the mart and will further drive its current market position as one of the leading livestock centres in the country.

Ballymote Mart is synonymous in the livestock mart industry and is known nationally and internationally as a place to acquire quality thriving livestock.

Ballymote Mart is well invested and has all the modern-day equipment around the operation of a successful livestock mart e.g. online selling platform, up to date sheep scanning equipment, clear accurate displays of important information with regards to livestock as they are being auctioned etc.

Ballymote Mart has a throughput of 14,000 cattle annually and has seen significant growth in recent years in its sheep sales, going from very small numbers to now having a throughput of 20,000 sheep annually.

A key requirement will be to maintain and build strong and effective relationships with all stakeholders and customers, while leading a diverse team of employees.

The role represents an excellent opportunity for an ambitious candidate to progress and develop within one of Ireland's leading multi discipline Co-operatives.

Responsibilities

- Responsible for ensuring the successful trading of livestock.
- Responsible for leading and directing all direct reports – this will include all performance reviews, regular team meetings and ensuring all training and development needs are met.
- Drive business growth through effective marketing and ensuring strong competition for livestock.
- Identifying efficiencies and continuous improvement initiatives.
- Ensure a strong Health and Safety culture is maintained and continually review and update practices and procedures in line with health and safety legislation and Aurivo policies.
- Supporting the General Manager in all aspects of running the business.
- Compiling reports on business performance.
- Preparation of capital expenditure proposals for projects as needed.

- Management of all credit related issues and ensure highly efficient administration is maintained to avoid delay / bad debts.
- Work closely with the different operational stakeholders on projects, business support and including IT and Technology.

Candidate Profile:

Professional:

- Hands on management experience working within a mart or associated business is desirable, but not essential.
- Flexible and adaptable and ability to work in every area of the Mart.
- Knowledge and understanding of livestock and the agricultural industry.
- Good knowledge of employee relations and health and safety legislation.

Personal:

- Strong customer focus and excellent interpersonal skills.
- Strong team ethic.
- Ability to lead and inspire others.
- Innovative mindset, with high attention to detail.
- Ability to live and deliver on Aurivo's values of Trust, Team, Will to Win and Value.

Candidates should apply to Marilyn Phillips, Group Head of Human Resources

Marilyn.phillips@aurivo.ie

Closing date is Friday, October 14th 2022, 5.30pm