



## Homeland Ballina Department Supervisor

**Location: Aurivo Homeland Ballina**

**Reports to: Homeland Branch Manager**

### **Job Overview:**

Aurivo Co-op is a large multi-purpose Co-operative engaged in a wide range of activities including dairy processing, liquid milk distribution, animal feed milling, retail stores, e-commerce, garden centres, livestock marketing and sports nutrition. In Aurivo our values define how we operate, employing over 640 people directly and providing employment for many others in wide range of activities including transport & distribution. Aurivo Agribusiness are delivering on an ambitious growth strategy, which will see further strategic investment, the continued expansion of our E-Commerce range and the delivery of innovation and customer focused sustainable solutions through partnering with our valued customers.

### Opportunity

This is an exciting opportunity for the successful candidate to take the next step in their career with Aurivo. The successful candidate will be responsible for maintaining outstanding store conditions and merchandising standards and will work closely with the Branch Manager & colleagues to maximise sales while providing an excellent in-store customer experience.

### Key Responsibilities

- Plan and develop merchandising strategies for displays
- Prioritise and delegate duties and tasks to store staff
- Create new seasonal displays within the Homeland store to maximise sales
- Managing stock levels and making key decisions about stock control
- Monitoring and analysing sales data to inform future growth potential and retail strategy
- Awareness of market trends in retail understanding changing customer needs and monitoring competitor activity
- Ensuring that standards for quality, customer service and health and safety are met

### The ideal candidate will have

- Previous retail and sales
- Excellent communication and interpersonal skills
- Evidence of good leadership capability
- Ability to work proactively
- Strong attention to detail
- An ability to work on own initiative
- Flexible and willing to learn
- Strong customer service skills

### Application Process

The company reserves the right to select a shortlist from the applications received  
Please forward updated CV to Aurivo Careers ([careers@aurivo.ie](mailto:careers@aurivo.ie))