

# Aurivo Trainee Manager Programme

# Aurivo Agribusiness, Homeland Stores

Aurivo Co-op in a wide range of activities including dairy processing, liquid milk distribution, animal feed milling, retail stores, e-commerce, garden centres, livestock marketing and sports nutrition. In Aurivo our values define how we operate, employing over 700 people directly and providing employment for many others in wide range of activities. Aurivo Agribusiness are delivering on an ambitious growth strategy, which will see further strategic investment, the continued expansion of our E-Commerce range and the delivery of innovation and customer focused sustainable solutions through partnering with our valued customers.

## **Opportunity**

This is a fantastic opportunity to join our expanding Agribusiness team to demonstrate leadership capability and people management skills as part of a 2-year Trainee Manager Programme.

The successful candidate will have the opportunity to work with and be mentored by Homeland Store Branch Managers whilst developing strong working relationships with all internal and external stakeholders.

## Key Responsibilities

- Partnering with Branch Managers & team for the effective operation of Homeland Stores
- People management
- Building relationships for a helpful & respectful team
- Dealing with customers queries, ensuring customer retention and customer satisfaction
- Developing knowledge of Store Organisation, Operations and Management
- Learning and understanding the Core and Business Intelligence Systems to promote enhanced decision making.
- Achieving KPIs, prioritising tasks and targets to achieve individual & business goals
- Inventory management and stock control
- Managing the Credit function, setting up new accounts and managing debt collection

### The ideal candidate will have

- Good business acumen to facilitate achievement of business goals
- A consistent focus on providing exceptional customer service
- A third-level qualification in Agriculture/ Business, or equivalent
- Experience in a retail environment
- Strong problem-solving skills
- The ability to work on own initiative & achieve results

### **Application Process**

The company reserves the right to select a shortlist from the applications received

Please forward updated CV to Aurivo Careers (<u>careers@aurivo.ie</u>) by Friday 8<sup>th</sup> April 2022