



### **Technical Manager / Nutritionist, Animal Feeds**

Aurivo are recruiting for a Technical Manager / Nutritionist for our Animal Feed Mill and Agribusiness Division. The successful candidate will support and grow sales, continue to develop our Nutrias product range and support our Farm Commercial Specialist and wider Agribusiness teams in delivering expert technical advice to our beef, dairy and sheep customers.

A key requirement will be to continue to develop strong and effective relationships with all stakeholders while creating and delivering value for customers.

This role is a full-time permanent role based in Ballaghaderreen, Co. Roscommon and represents an excellent opportunity for an ambitious candidate to progress and develop within one of Ireland's leading multi discipline Co-operatives.

#### **Responsibilities**

- Oversee nutritional formulations and product specifications for the Animal Feed Mill
- Implementation of best practice ensuring compliance to feed safety and quality control standards
- Responsible for assessing the relative nutritional values of various feeds, forages and supporting our Farm Commercial Specialist and Agribusiness team in providing the best technical expertise to our customer base
- Provide on farm technical support to formulate diets that meet customers' requirements/objectives
- Spearhead the continuous training and technical development of our Farm Commercial Specialist team and Homeland Store teams
- Drive the Nutrias brand development through new product development and marketing
- Key member of the animal feed raw material procurement team
- Identify and develop new business opportunities
- Monitor the evolution of farming developments, environmental and industry standard and make recommendations for change to ensure the Mill remains relevant and competitive

#### **Candidate Profile:**

##### **Professional**

- Degree qualification in Animal Nutrition – Master's or PhD preferable, but not essential
- Previous experience in a similar role

- Have a strong commercial attitude, motivated by results and capable of working independently to achieve results
- Natural networking, strategic planning, prioritizing, leadership, financial and resource management skills
- Genuine team player that proactively shares knowledge and experience to contribute to the development of the team
- Highly motivated & energetic team player with a strong focus on organizational goals and customer service
- Drive to ensure the continuous rapid growth of our Nutrias brand

**Personal:**

- Strong team ethic
- Ability to lead and inspire others
- Credible and confident
- Innovative mindset and problem-solving capability
- High attention to detail
- Strong presentation skills
- Strong customer focus and excellent interpersonal skills
- Ability to drive a values led culture and lead by example in line with the Aurivo values of Trust, Team, Will to Win and Value.

**Candidates should apply to Marilyn Phillips, Group Head of Human Resources,  
[Marilyn.phillips@aurivo.ie](mailto:Marilyn.phillips@aurivo.ie)**

**Closing date is Friday, January 22, 2021 at 5pm**