

## **Aurivo Trainee Manager Programme**

### **Aurivo Agribusiness, Homeland Stores**

Aurivo Co-op is a large multi-purpose Co-operative engaged in a wide range of activities including dairy processing, liquid milk distribution, animal feed milling, retail stores, e-commerce, garden centres, livestock marketing and sports nutrition. In Aurivo our values define how we operate, employing over 640 people directly and providing employment for many others in wide range of activities including transport & distribution. Aurivo Agribusiness are delivering on an ambitious growth strategy, which will see further strategic investment, the continued expansion of our E-Commerce range and the delivery of innovation and customer focused sustainable solutions through partnering with our valued customers.

#### **Opportunity**

This is an exciting opportunity to join our expanding Agribusiness team to demonstrate leadership capability and people management skills on the Trainee Manager Programme. The successful candidate will have the opportunity to work with and be mentored by Branch Managers in small, medium and large Homeland Stores whilst developing strong working relationships with all internal and external stakeholders.

#### **Key Responsibilities**

- Partnering with Branch Managers & team for the effective operation of Homeland Stores
- People management
- Relationship management with a broad range of stakeholders
- Dealing with customers queries, ensuring customer retention and maintaining customer satisfaction
- Developing knowledge of Core system
- Achieving KPIs and targets as directed by management
- Inventory management and stock control
- Managing the Credit function, setting up new accounts and managing debt collection

#### **The ideal candidate will have**

- A consistent focus on providing exceptional customer service
- A third-level qualification in Agriculture/ Business, or equivalent (desirable)
- Experience in a retail environment
- Strong problem-solving skills
- The ability to work on own initiative & achieve results

#### **Application Process**

- The company reserves the right to select a shortlist from the applications received
- Please forward updated CV to Aurivo Careers ([careers@aurivo.ie](mailto:careers@aurivo.ie)) by Fri 26<sup>th</sup> June 2020 @ 5pm