



Operations Specialist, Agri Business Unit, Sligo

We are seeking to recruit a commercially focused Operations Specialist to leverage an increased level of data within the function to deliver a competitive advantage through the execution of efficient business operations that unlock opportunity whilst simultaneously driving value for customers.

It is a journey of leadership, teamwork and problem solving to deliver continuous organisational improvement through focusing on customer needs, employee empowerment and optimisation of existing processes. This is a proactive role working to formulate and implement competitive strategies to minimise barriers between functions and make a positive contribution to the overall strategic objectives of Engage 2022 for Aurivo. Efficient handling of Aurivo's products and supplies is critical for the attainment of business and strategic goals.

Responsibilities

- Streamline our business operations through the development and optimisation of inventory control procedures and tracking systems
- Working closely with the area sales managers and category managers to manage the distribution of stock between stores to ensure stock remains refreshed
- Work with store management teams to ensure optimal stock management and to achieve maximum sales and profitability
- Provide support in all aspects of purchasing, sales, logistics and operational delivery
- Data capture and analysis to identify opportunities for transformation, documenting conclusions, and providing recommendations on transformation
- Support the procurement function in the area in the development of demand planning patterns and business trends
- Assist in risk assessment and mitigation activities
- Provide support in developing seasonal demand forecasts and anticipate customers reactions to the promotions and discounts
- Liaise with our Area Sales Managers, Category Managers and Store Managers on stock levels and potential issues with orders
- Conduct daily analyses and forecasts and ensure compliance to Service Level Agreements (SLAs), shorting order to receipt time without incurring additional cost.
- Ensure systems are correctly used enabling accurate reporting of inventory, monitor and report on inventory levels and variances
- Ensure that orders are accurate and working closely with Finance to reconcile inventory and ensure accurate and timely processing of payments
- Track and report key functional metrics to reduce expenses and increase efficiencies

- Scheduling and ensuring compliance to the regular servicing and inspections of equipment, including facilities management
- Ad hoc procurement of the regular services & inspections, as well as the breakdown maintenance
- Development of the group-wide procurement to pay cycle for Aurivo ERP implementation.
- Engage with team to train, communicate and support adoption of new behaviours required for success
- Review, develop and train standard operating procedures to ensure best practice is in place

Candidate Profile:

Professional:

- Hands on experience working within Retail / Agribusiness or associated business is desirable, but not essential
- Relevant business / equivalent degree and/or Supply chain qualification and experience
- Excellent project management skills
- Proven experience of negotiation
- Strong aptitude for numerical and data analysis and proven experience of driving data driven business decisions
- Strong and proven leadership capabilities
- Change management experience
- Reporting to the Sales and Procurement Manager

Personal:

- Strong customer focus and excellent interpersonal skills.
- Flexible and adaptable
- Strong team ethic
- Ability to lead and inspire others
- Innovative mindset, with high attention to detail
- Ability to live and deliver on Aurivo's values of Trust, Team, Will to Win and Value.

**Candidates should apply to Marilyn Phillips, Group Head of Human Resources,
Marilyn.phillips@aurivo.ie**

Closing date is Friday, July 3, 2020