

Aurivo



Co-operative Society Ltd.

Aurivo Co-operative Society is a large diversified co-operative engaged in a wide range of activities including liquid milk production, dairy manufacturing, retail stores and animal feed manufacture, livestock marts and sports nutrition throughout Connacht, Ulster and the Midlands. The company currently employs in the region of 620 people.

To further enhance the services we offer our customers in these regions, Aurivo Agribusiness invites applications for:

Trainee Farm Commercial Specialists

APPLICANTS SHOULD ENJOY INTERACTION WITH CUSTOMERS AND HAVE THE PROVEN ABILITY TO SUPPORT ON-FARM INPUT EFFICIENCY AND CONTINUOUS GROWTH.

KEY RESPONSIBILITIES:

- Further develop existing customer relationships
- Provide technical advice to improve customer profitability
- Provide excellent customer service and aftercare
- Develop new business for our existing stores network in all agricultural inputs such as feed, fertiliser, animal medicines, etc

THE IDEAL CANDIDATE WILL HAVE:

- Experience in a similar advisory/sales role, preferably in agri
- Good interpersonal skills and a willingness to accept responsibility
- A third-level agri-related qualification
- A proven track record of verifiable, measurable results in a target-driven environment

We offer competitive terms including bonus, pension and company vehicle.

High achievers will be rewarded and developed in a pleasant, structured working environment.

If you are interested in applying for one of these exciting positions, please forward a copy of your CV by e-mail to:

aalbhe.carty@aurivo.ie Ailbhe Carty, HR Business Partner (Tel: 071 91 86500)



Nutrias
The science of animal nutrition



Meet Trainee Farm Commercial Specialist, Gary Keane

I'm from Charlestown, Co Mayo – from a farm with a dairy, suckler and beef herd. I completed third-level education in May 2017 with an honours degree in Agri Business.

What attracted you to apply to the position? I've always had a passionate interest in agriculture. Aurivo has a very strong presence in my area through the different sectors it operates in. The chance to work with a rapidly expanding and exciting agri business in the West was very attractive for me as a graduate.

What is your current role in the company? So far, I have worked in different sectors of the company. This enabled me to gain valuable experience and meet new people. Everyone I've met has been very friendly and keep to help and improve trainees. Any further training I have needed has been provided.

What do you like most about your job? The best thing about my job is the variety of work. I have been involved in different areas of the

business. The experience I have gained through my trainee programme has been invaluable towards my development as an FCS. Every day provides a different challenge which I enjoy.

How would you describe Aurivo as an organisation? Aurivo is a company that offers fantastic career opportunities with options for diversifying into different areas of the business. I feel privileged to be part of this thriving team.

What advice would you give to those applying for the position this year? Although the interview process can be challenging, it's important to believe in yourself and show why you are the right person to fill the available role. Training and courses are provided, in addition to on-the-job training, to develop you and your skills to excel at the role of FCS.

